

Jamie Beletz

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PROFESSIONAL CHARACTERISTICS

An experienced professional with a proven record of success. An individual with the knowledge and expertise to set corporate objectives, craft corporate strategies, implement strategies, evaluate performance and initiate corrective adjustments.

EMPLOYMENT

- January 2006
Present **President, Gateways for Youth and Families, Tacoma, Washington**
- Present **CEO/President, Innovial, Inc. Tacoma, Washington and Chicago, Illinois**
Innovial provides our customers with national expertise in advertising/creative services, association management, fund raising, public affairs & government advocacy.
- December 2001
December 2005 **Executive Director, Washington Association of Small Business Incubators, Statewide, Washington.**
- July 2000
July 2005 **President, Washington Home Based Business Association, State of Washington**
- July 1995 -
July 2000 **Executive Director, International Association of Industrial Accident Boards & Commissions (IAIABC) Lawrence, Kansas.**
Managed the day-to-day operations of a 501 (c)6 international trade association of workers' compensation professionals. Recruited key staff, building a team and ensuring the successful development and productivity of staff through plans and programs. Managed successful membership recruitment and retention program. Prepared and implemented a complex and aggressive business plan, with operation and capital budgets. Managed programming, marketing and fundraising. Worked collaboratively with diverse industry stakeholders to simplify regulatory processes and develop industry standards. Developed business assistance programs for implementation by state, provincial and federal governments in the U.S. and abroad. Represented association at state, regional, national and international conferences, industry organizations and in regulatory/legislative arenas such as the U.S. Congress, state agencies, legislatures and courts, U.S. Federal agencies (EPA, HIPAA, HCFA, NIOSH, OSHA), International treaty organizations (NAFTA) and foreign governments (Republic Of China, Pakistan, South Africa, Mexico, Canada and Australia). Participated in and sponsored international symposiums on industrial accidents and workplace injury. Established the Workers' Compensation Dispute Resolution Institute. Administered the International Workers' Compensation College as its College Dean. Revitalized the 85 year-old library repository and put it online for the first time. Facilitated policy discussions between international labor and international business. Sponsored a symposium on intergovernmental and international

cooperative research. Served as a liaison between U.S. business and foreign regulators and between foreign business and U.S. regulators. Managed a technical development process efficiently and effectively that previously was "out of control." Created licenses and manuals for use as proprietary products. Brought the association on line for the first time.

January 1994-
July 1995

**Assistant Director, Division of Workers' Compensation, State of Kansas,
Topeka, Kansas**

Provided the Division of Workers' Compensation with research capabilities to answer questions as well as provide overall monitoring to comply with The Kansas Workers' Compensation Reform Act of 1993. Developed and implemented methods to collect, analyze, and monitor workers compensation claims activity in the state. Guided the investment decisions on new computer technology including providing vision for business applications, cost/benefit analysis. Duties included direct supervision of 12 staff persons in the Research and Analysis Section, six Safety and Loss Prevention Section, and monitored the performance of the Benefit Review (mediation), Ombudsman (informal dispute resolution) and Fraud and Abuse sections. Served as liaison to industry stakeholders, the public and the legislature.

July 1983-
April 1988

**House of Representatives, State of Washington,
Olympia, Washington**

Responsibilities involved handling constituent issues, drafting, tweaking, monitoring and explaining legislative bills and amendments on issues before the Trade and Economic Development Committee, the Social and Health Services Committee, the Labor and Commerce Committee, the Legislative Transportation Committee and the Ways and Means Committee, and facilitating compromise in the legislative process.

January 1982 -
July 1983

**Committee Staff, Office of Program Research, House of Representatives, State
of Washington, Olympia, Washington**

EDUCATION

Bachelor of Arts Degree, Western Washington University, Bellingham, Washington.

Area of Concentration: Public Administration. Graduated May 1982.
Extracurricular Activities: Served on Associated Student Government.

Associate of Arts Degree, Whatcom Community College, Bellingham, Washington.

Area of Concentration: Journalism Graduated in May 1980.
Extracurricular Activities: Outstanding Service Award. Editor; Student Government.

INTERESTS & ACTIVITIES

- ◆ Board Member, Western Washington University Alumni Association
- ◆ Chairman, Gateways for Youth and Families
- ◆ Executive Committee, Insurance Data Management Association, IDMA (1999-2001)
- ◆ Member, Industry Relations Committee, IDMA (1999-2001)
- ◆ Chair, National Association of Insurance Commissioners (NAIC)/IAIABC Joint Work Group on Worker's Compensation (1998-2000)

- ◆ National Board Member, Kids Chance, scholarships for children of parents who have suffered workplace fatalities or injuries (1995-2000)
- ◆ Fellow, White House Conference on Small Business (1994-1998)
- ◆ Founder, Washington Student Lobby (1982)
- ◆ Certified Meeting Planner (CMP)

TECHNICAL SKILLS

- ◆ Project management & team building skills
- ◆ Alternative dispute resolution & collaborative decision-making techniques
- ◆ Legislation drafting and analysis
- ◆ Grant writing
- ◆ Curriculum development & Instruction
- ◆ Web site design
- ◆ Project Director for WAN and LAN implementation in a state agency
- ◆ Project Coordinator for a national EDI project & an international data repository.
- ◆ Familiar with communications, word processing & spreadsheet software.

MILITARY SERVICE

Honorable Discharge, United States Navy, Yeoman.